

# Harford County Office of Economic Development Gateway & Funder of Key Resources for Business

*Creating Jobs and Revenue for Our County*

[www.harfordbusiness.org](http://www.harfordbusiness.org)

# **Economic Gardening**

## **GROW YOUR BUSINESS**



**Develop your own product/service in your own office**

THE  
**GROUND FLOOR**  
AT HARFORD

**Collaborative Environment for Technology  
Entrepreneurs**

**HARFORD'S  
BUSINESS Edge**  
[WWW.HARFORDBUSINESS.ORG](http://WWW.HARFORDBUSINESS.ORG)

**Learn about all resources  
For Entrepreneurs**



# THE GROUND FLOOR AT HARFORD

**Swan Creek Retail Center  
Havre de Grace, MD**

# JOIN CURRENT SUCCESSFUL TENANTS

## JUST A FEW COMPANIES...

getting in on the GroundFloor



- Don't miss the 4 part series from resident web developers

### E-Moxie

- To the Cloud! An intro to cloud services

April 10 4:30 -6:00 p.m.

- Is Social Networking for You?
- An Introduction to Mobile Apps
- Email Marketing



# A COWORKING SPACE

## ○ Membership

- Access to events & resources
- Conference room
- Wifi
- Collaboration opportunities
- Fostering tech development, entrepreneurial activities and out of the box thinking

## New Members

- Auto Webtech
- Manufacturers Services Associates, Inc . (MSA)
- Leading Logic
- Kobo
- Human Agency





# A COWORKING SPACE



- 2 levels of membership
  - Standard:  
\$40/month
    - 5 times a month access (8am-5pm)
  - Premium:  
\$100/month
    - Unlimited 24/7 access
    - Reciprocity @ Betamore & bwtech@UMB C (2x/month)





Riverside Business Park  
1362 Brass Mill Road, Suite 11  
Belcamp, MD



## Current Tenants

Advanced Resource  
Technologies, Inc. (ARTI)

BAE Systems

Blue Canopy

Bravura Information  
Technology Services (BITS)

NextGen Federal Systems

Oobleq, Ltd.

Shonborn-Becker Systems, Inc.

TASC



## Affiliates:

Army Alliance, Inc.

Center for the Arts

NMTC Business Round Table

Project Management Institute

TCV

University Research Park



# Small Business Resources On Site:

## **Harford County Office of Economic Development**

On site support to businesses

## **Maryland Procurement Technical Assistance Program (PTAP)**

Government contracting consulting

## **Small Business Technology Development Center (SBTDC)**

Business planning and guidance

## **Technology Transfer Office**

Leveraging technology, capabilities, facilities and programs at APG—  
ex. inventions, R & D, licensing agreements



## Business Support Services

- Mentoring
- Product Development
- Technical Assistance
- Partnership Development
- Business Development
- Business Networking
- Presentation Coaching
- Marketing and Sales Assistance
- Legal and Accounting Services



## Turn Key Office

- 24/7 access
- Office Space Furnished
- Prewired for Phone/Internet
- Conference/Training Rooms
- Reception Area
- Copying Services

## Office Pricing

Category A	1-2 persons	\$950/month
Category B	2-4 persons	\$1,350/month
Affiliate Program		\$125/month \$1,350/year

# Grow Your Own in Harford County

- Use the resources offered through various providers-local, regional and state levels
- Be a member of Harford's Business Edge
- Office of Economic Development's website  
Multitude of detailed resource material  
[www.harfordbusiness.org](http://www.harfordbusiness.org)